

# 2020 BOOKING INCENTIVE



## SAVE UP TO \$2,000 ON YOUR NEXT MEETING!

**\$2,000** for 701+ actualized rooms  
**\$1,750** for 601-700 actualized rooms  
**\$1,500** for 501-600 actualized rooms  
**\$1,250** for 401-500 actualized rooms

**\$1,000** for 301-400 actualized rooms  
**\$750** for 201-300 actualized rooms  
**\$500** for 50-200 actualized rooms  
**\$250** for 25-49 actualized rooms

## TO QUALIFY

- RFPs must be sourced through the Marina del Rey CVB
- Room nights must be booked at one of Marina del Rey's 5 hotels
- For new bookings not held in the past year in Marina del Rey
- Rooms already booked or contracted are ineligible
- Room nights must actualize by 12.31.22
- Contract must be signed by 12.31.20
- A copy of the signed contract is required
- Incentive program may end at any time without notice

## HOTELS

- |                                |           |
|--------------------------------|-----------|
| • Marina del Rey Marriott      | 370 rooms |
| • Ritz-Carlton, Marina del Rey | 304 rooms |
| • Marina del Rey Hotel         | 164 rooms |
| • Hilton Garden Inn            | 136 rooms |
| • Jamaica Bay Inn              | 111 rooms |



For more information or to submit your RFP, contact Lawrence Stafford, Business Development Manager  
**310-306-9900** | [lstafford@visitmarinadelrey.com](mailto:lstafford@visitmarinadelrey.com) | [visitmarinadelrey.com](http://visitmarinadelrey.com)

# MARINA DEL REY